CURRICULUM VITAE

Dr. Leonie Gerhards King's College London, King's Business School, Department of Economics

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CURRENT POSITION

Since 11/2021	Lecturer	in	Economics	(equivalent	to	Assistant	Professor)	at	the
	Departme	ent c	of Economics	, King's Busin	ess	School, Kir	ng's College	Lon	don
	Tenured s	ince	12/2023						

PREVIOUS ACADEMIC EMPLOYMENTS

11/2015 – 10/2021	Postdoc at the Department of Economics, Chair of Industrial Organization, University of Hamburg (DE)
08/2013 – 10/2015	Postdoc at the Department of Economics and Business Economics, Aarhus University (DK)
10/2008 – 07/2013	Research Assistant at the Department of Management and Microeconomics, Chair of Organization and Management, Goethe University Frankfurt (DE)
01/2007 - 08/2008	Student Research Assistant at the Department of Economics, Chair of Finance, University of Bonn (DE)

EDUCATION

09/2008 - 07/2013	Doctoral studies	in	Economics	at	Goethe	University	Frankfurt,
	Thesis: "Essays in	beha	avioral person	nel e	economic	3"	
10/2004 - 08/2008	Diploma studies in	Eco	nomics at Un	iver	sity of Bo	nn	

RESEARCH INTERESTS

Organizational economics; overconfidence, motivated cognition and reactions to feedback; social norms and the law; political economy; behavioural and experimental economics

MEDIA COVERAGE

Articles and interviews about my research appeared in/on: Daily Star, FehrAdvice, Gießener Zeitung, Horizont, Human Resources Director, MDR Wissen, Newsweek, ScienceAlert, Yahoo Live UK

PUBLICATIONS IN REFEREED JOURNALS

- 1. "What to blame? Self-serving attribution bias with multi-dimensional uncertainty" with Alexander Coutts (Schulich School of Business) and Zahra Murad (University of Portsmouth), accepted for publication at Economic Journal
- 2. "Deliberative structures and their impact on voting under economic conflict" with Jordi Brandts (Institut d'Anàlisi Econòmica and Barcelona GSE) and Lydia Mechtenberg (University of Hamburg), Experimental Economics, 2022
- 3. "Grit and peers: An experimental study on peer effects in perseverance" with Christina Gravert (University of Copenhagen), Clinical Psychiatry, 2021
- 4. "Because of you I did not give up Peer effects in perseverance" with Christina Gravert (University of Copenhagen), Journal of Economic Psychology, 2020
- 5. "I (don't) like you! But who cares? Gender differences in same sex and mixed sex teams" with Michael Kosfeld (Goethe University Frankfurt), Economic Journal, 2020
- "Responsiveness to feedback as a personal trait" with Thomas Buser and Joël van der Weele (both University of Amsterdam), Journal of Risk and Uncertainty, 2018
- 7. "The importance of peers for compliance with norms of fair sharing" with Simon Gächter (University of Nottingham) and Daniele Nosenzo (Aarhus University), European Economic Review, 2017
- 8. "In good times and bad Reciprocal behavior at the workplace in times of economic crises" with Matthias Heinz (University of Cologne), Journal of Economic Behavior and Organization, 2017
- 9. "The impact of private and public feedback on worker performance Evidence from the lab" with Neele Siemer (Goethe University Frankfurt), Economic Inquiry, 2016
- 10. "The incentive effects of missions Evidence from experiments with NGO employees and students", European Economic Review, 2015

WORKING PAPERS

"Is compensation fine? Sanction regimes and their effect on deterrence and trust" with Pieter Desmet and Franziska Weber (both Erasmus University Rotterdam)

"Keep them out of it! How concerns for others' privacy influence the willingness to sell personal data online"

with Tim Friehe (University of Marburg) and Franziska Weber (Erasmus University Rotterdam)

WORK IN PROGRESS

"Personal appearance and bargaining outcomes: Evidence from a TV show" with Luise Görges (Leuphana University of Lueneburg) and Gerd Mühlheußer (University of Hamburg)

"Voters' preference for politicians' consistency: Experimental evidence" joint with Tim Friehe (University of Marburg)

"Gender, overconfidence and delegation of work in teams" with Alexander Coutts (Schulich School of Business) and Zahra Murad (University of Portsmouth)

REFEREEING SERVICES

Economic Inquiry, Economic Journal, Economics Letters, European Economic Review, Experimental Economics, Experimental Psychology, Games and Economic Behavior, International Economic Review, Journal of Behavioral and Experimental Economics, Journal of Business Economics, Journal of Business Ethics, Journal of Economic Behavior & Organization, Journal of the Economic Science Association, Journal of Economic Education, Journal of Economic Psychology, Journal of Institutional and Theoretical Economics, Journal of Risk and Uncertainty, Management Science, Management Science Reproducibility Project, PLOS ONE, Review of Economic Studies, Research Foundation Flanders, Spring Meeting of Young Economists, Annual conference of the Royal Economic Society, Annual conference of the Verein für Socialpolitik, Zeitschrift für Personalforschung (German Journal of Research in Human Resource Management)

FURTHER ACADEMIC ACTIVITIES

2023	Co-organiser of the London-wide Workshop on Advances in Behavioural and Experimental Economics at King's College London
2023	Member of the Management Science Reproducibility Collaboration. Published article: Miloš Fišar, Ben Greiner, Christoph Huber, Elena Katok, Ali I. Ozkes, (2023) Reproducibility in Management Science. Management Science 0(0)
Since 2022	Co-organiser of the cross-departmental Economics at King's Initiative: Economics Brownbag Seminar Series
Since 2022	Member of recruiting committees for several positions (Lecturer to Professor) at the Department of Economics, King's Business School
Since 2021	Member of the conference committee for the Annual Conference of the Royal Economic Society
Since 2021	Co-organiser of the cross-departmental Economics at King's Initiative: Research Seminars in Economics
Since 2016	Founding member of the Committee for Organizational Economics, German Economic Association (Verein für Socialpolitik)
10/2016 - 03/2021	Seminar series coordinator for the Microeconomics group at the University of Hamburg
04/2017 - 10/2017	Member of the recruiting committee for a Professor in Environmental Economics at University of Hamburg
01/2015 - 10/2015	Seminar series coordinator for the Markets, Organization and Behavior (MOB) group at Aarhus University
03/2014 - 09/2014	Member of the organisation committee for the Nordic Conference in Behavioral and Experimental Economics at Aarhus University
05/2014	Member of the faculty team meeting the EQUIS Peer Review Team during their visit at Aarhus University
11/2010 - 07/2013	Member of the doctoral thesis committee of the Faculty of Economics and Business Administration at Goethe University Frankfurt

TEACHING EXPERIENCE

TEMORITO EXILENCE						
Behavioural Economics	University of Hamburg: Lecturer and Tutorial leader, Bachelor level, Winter 15/16, Winter 17/18, Winter 18/19, Winter 19/20, Winter 20/21					
	Aarhus University: Lecturer, Master level, Fall 14					
	Goethe University Frankfurt: Tutorial leader, Bachelor level, Summer 12					
Behavioural Economics of Organisations	King's College London: Lecturer and Tutorial leader, Bachelor level, Winter 22/23, Winter 23/24					
	University of Hamburg: Lecturer, Master level, Winter 19/20					
Econometrics	University of Hamburg: Tutorial leader, Bachelor level, Winter 16/17					
Environmental Issues	Aarhus University: Lecturer, Bachelor level, Spring 15					
Experimental Economics	University of Hamburg: Lecturer, Bachelor level, Summer 16, Summer 17					
	Aarhus University: Lecturer, Bachelor level, Spring 14					
	Goethe University Frankfurt: Tutorial leader, Ph. D. level, Winter 12/13					
Industrial Organisation	University of Hamburg: Lecturer and Tutorial leader, Bachelor level, Summer 16, Summer 17, Summer 19, Summer 20, Summer 21					
Management / Business Studies	Aarhus University: Lecturer, Bachelor level, Spring 15					
	Goethe University Frankfurt: Tutorial leader, Bachelor level, Winter 10/11, Summer 11, Summer 12; Master level, Summer 09, Winter 09/10, Winter 10/11					
Maths	King's College London: Tutorial leader, Winter 21/22,					
Microeconomics / Game theory	King's College London: Tutorial leader, Winter 21/22, Winter 22/23, Winter 23/24					
	University of Hamburg: Tutorial leader, Bachelor level, Winter 16/17, Winter 17/18, Summer 21					
	Aarhus University: Lecturer, Bachelor level, Fall 15					
	Goethe University Frankfurt: Tutorial leader, Bachelor level, Summer 10, Winter 11/12, Summer 13					

Supervision of 35+ Bachelor, Diploma and Master theses

ACADEMIC VISITS

02/2015, 03/2012 and 09/2011 – 10/2011	University of Nottingham, research visits to CeDEx
01/2015	University of Amsterdam, research visit to CREED

AWARDS AND GRANTS

2023	Fellowship of the UK Higher Education Academy (D2) (University teaching qualification)				
2021	Research grant by The Diligentia Foundation for Empirical Research (~19,000€)				
2020	Research grant by the Equal Opportunities Office of the Faculty of Business, Economics and Social Sciences, University of Hamburg (3,600€)				
2018	Research grant by the Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg (2,000€)				
2017	Heinz Sauermann Award by the Gesellschaft für experimentelle Wirtschaftsforschung (1,000€)				
	Research grant by the Hamburgische Wissenschaftliche Stiftung (2,000€)				
	Research grant by the Equal Opportunities Office of the Faculty of Business, Economics and Social Sciences, University of Hamburg (3,000€) Research grants by the Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg (2,000€)				
2016	Research grant by the Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg (2,000€)				
2013	Research grant by the Independent Research Fund Denmark, including a postdoctoral scholarship, Aarhus University (~3.4m DKK)				

CONFERENCES AND INVITED SEMINAR PRESENTATIONS

CONFERENCES A	ND INVITED SEMINAR PRESENTATIONS
2024	
Seminar	Henley Business School: Informatics Research Centre (UK) [scheduled]
2023	
Conferences:	Annual Meeting of the American Economic Association (New Orleans, US), Hamburg Workshop in Microeconomics 2023 (DE), Turkish-German University: Economics Conference (Istanbul, TR)
Seminars	University of Nottingham (UK), King's College London, DPE (UK), University of Bonn (DE), University of Innsbruck (AT)
2022	
Seminars	University of Bath (UK), University of Portsmouth (UK), Berlin Behavioral Economics Seminar Series (DE), University College Dublin (IE)
2021	
Conferences:	3rd LSE Workshop on Political Economy of Turkey (London, UK), Workshop on Microeconomics (Leuphana University of Lueneburg, DE)
Seminars	Aarhus University (DK), Gothenburg University (SE)
2020	
Conference:	Annual Meeting of the Committee for Organizational Economics; VfS (University of Würzburg, DE)

Seminars: TRIBE online seminar (University of Copenhagen, DK); Norwegian School of

Economics (NHH Bergen, NO)

2019

Conferences: Workshop on Microeconomics (Leuphana University of Lueneburg, DE); FLEX

10 Year Anniversary Conference (Goethe University Frankfurt, DE); ESA European meeting 2019 (Université Bourgogne Franche Comté, Dijon, FR); Nordic Conference on Behavioral and Experimental Economics (IfW Kiel, DE)

Seminar: University of Aachen (DE)

2018

Conference: Workshop 'Political Economy: Theory meets Empirics' (King's College London,

UK)

Seminars: Erasmus University Rotterdam (NL); University of Marburg (DE)

2017

Conferences: Workshop on Microeconomics (Leuphana University of Lueneburg, DE);

THEEM Thurgau Experimental Economics Meeting (Thurgau Institute of Economics, Kreuzlingen, CH); M-BEES Maastricht Behavioral and Experimental Economics Symposium (Maastricht University, NL); TIBER Symposium on Psychology and Economics (Tilburg University, NL); Annual Meeting of the Committee for Organizational Economics, VfS (University of Cologne, DE); Workshop 'Recognition and Feedback' (Erasmus University Rotterdam, NL); Lisbon Meetings in Game Theory and Applications (PT)

Rotterdam, 112/, Disbon Meetings in Game Theory and Applications (

Seminars: University of Innsbruck (AT); University of Konstanz (DE)

2016

Conferences: Workshop on Microeconomics (Leuphana University of Lueneburg, DE);

Colloquium on Personnel Economics (RWTH Aachen University, DE); Copenhagen Network of Experimental Economists Meeting (Lund University, SE); TIBER Symposium on Psychology and Economics (Tilburg University, NL); ESA European meeting 2016 (Norwegian School of Economics, Bergen,

NO); Jahrestagung des Vereins für Socialpolitik (Augsburg, DE)

Seminars: Leuphana University of Lueneburg (DE); Kiel Institute for the World Economy

(DE)

2015

Conferences: Colloquium on Personnel Economics (University of Vienna, AT); Nordic

Conference on Behavioral and Experimental Economics (University of Tampere, FI); Workshop on Experimental Labour and Personnel Economics (University of

Trier, DE)

Seminars: CREED, University of Amsterdam (NL); CeDEx, University of Nottingham

(UK); Ludwig-Maximilians-Universität München (DE)

2014

Conferences: Colloquium on Personnel Economics (University of Cologne, DE);

Copenhagen Network of Experimental Economists Meeting (Copenhagen Business School, DK); Nordic Conference on Behavioral and Experimental

Economics (Aarhus University, DK); Conference of the German Economists Abroad (Kiel Institute for the World Economy, DE)

2010 - 2013

Conferences:

Network of Experimental Economists (University of Copenhagen, DK); Nordic Conference on Behavioral and Experimental Economics (Stockholm School of Economics, SE); European Workshop on Experimental and Behavioral Economics 2013 (Goethe University Frankfurt, DE); Doctoral School on Economics of Non-Profits, NGOs, and Motivated Agents (University of Namur, BE); Ökonomischer Workshop am IAAEU (University of Trier, DE); Annual Meeting of the American Economic Association (San Diego, CA, US); Mainz Workshop in Behavioral Economics (University of Mainz, DE); Workshop on The Social Dimension of Organizations (Central European University Budapest, HU); ZEW/Tinbergen Institute Workshop 'Behavioural Personnel Economics' (ZEW Mannheim, DE); Conference of the European Economic Association (University of Oslo, NO); ESA World meeting 2010 (University of Copenhagen, DK)

Seminars:

IAAEU, University of Trier (DE); Aarhus University (DK); Max Planck Institute for Research on Collective Goods (Bonn, DE)